



UTN  
UNITED TISSUE NETWORK

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## FUNERAL HOME'S GUIDE TO WHOLE BODY DONATION

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# WHY OFFER WHOLE BODY DONATION?

## FUNERAL HOME BENEFITS

- ✓ Less Overhead: No cremations, no embalming, no reconstructions, no time spent waiting on families to find funds.
- ✓ Opportunity: Multiple touch points, we keep our funeral homes and families close.
- ✓ Expansion of your services offered.
- ✓ Increase revenue per case





# ADDITIONAL FAMILY SERVICES TO PROVIDE

With UTN we keep our families close with multiple touchpoints.  
This creates more opportunities to offer additional services to families such as:



Obituaries



Memorial Urn



Keepsakes



Tributes



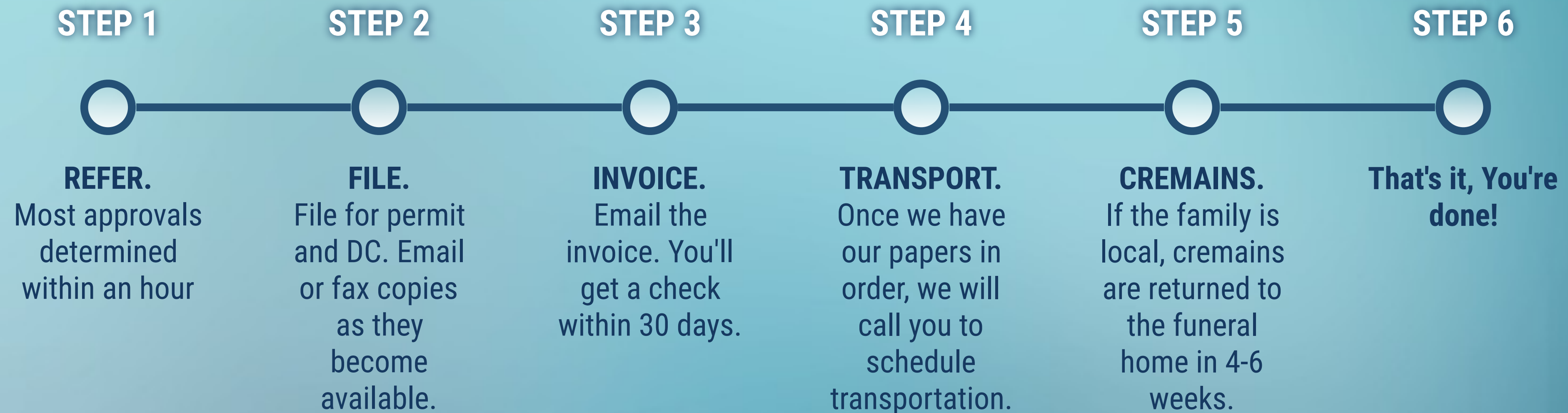
Memorial Services



Thank You Cards



# HOW IT WORKS







# WHO CAN DONATE?

We pride ourselves on a high acceptance rate as our donor approval rate in 2016 was 94%

- ✓ We are **inclusive**: UTN accepts M.E. cases autopsies, and transplant donors
- ✓ We are **flexible**: UTN accepts donors up to 7 days after date of death
- ✓ We are **fast**: Most donors can be approved after a brief interview with next-of-kin





# WHAT WE PROVIDE

United Tissue Network is a nonprofit 501c3, AATB accredited, whole-body donation company serving donors, medical professionals and funeral home partners since 2009.

- ✓ Removal from place of passing and transportation to the funeral home
- ✓ Continuous refrigerated storage
- ✓ Permit preparation and filing
- ✓ Death certificate filing, including retrieval fees
- ✓ Two certified copies of the death certificate sent to the family
- ✓ Transportation to United Tissue Network

Anything not included can be offered to the family for additional benefits/revenue.





# WHAT IS WHOLE BODY DONATION?

Whole body donation provides human tissue for a variety of programs including: physician education, surgical training, device research and development, drug research and development.

## DIFFERENT TYPES OF DONATION

- ✓ **Primary:** Live organ donation
- ✓ **Secondary:** Corneas, whole eyes, skin and bones to a live patient
- ✓ **Tertiary:** Whole body donation, non-transplant

## COMMON MYTHS DEBUNKED

- ✓ **False!** Only the organs from a donated body will ultimately be used by researchers
- ✓ **False!** Donors that are sick or have a disease do not qualify for whole body donation
- ✓ **False!** An individual must pre-register far in advance to be accepted for body donation at the time of death





# LOCATIONS & ACCREDITATIONS

## ARIZONA

✓ 3620 E. Wier Avenue  
Phoenix, AZ 85040

## OKLAHOMA

✓ 3401 MacDonnell Drive  
Norman, OK 73069

## FLORIDA

✓ 12061 31st Ct N, Unit A  
St. Petersburg, FL 33716

UTN IS A NONPROFIT 501C3 AND ACCREDITED ORGANIZATION



[www.UnitedTissue.org](http://www.UnitedTissue.org)



# GET A FREE CONSULTATION

Call today at **877.738.6111** or email **katie.steinedavis@unitedtissue.org**

Trainings and promotional material available upon request.

## TESTIMONIAL

*"Our motto is families first! We believe that offering donation services through UTN will expand choices for our families. The option of donation of a loved one will bring comfort to families who want to make one last gift to improve the lives of others. As a full-service funeral home that offers an economical choice to Oklahoma families we believe that UTN is a perfect choice to add to our services. We can give families who choose to donate the opportunity to have a memorial service to bring closure and offer their family a chance to memorialize the passing of their family member."*

**Darren Christenson, AE Funeral Home**

## REFERRING A DONOR

- ✓ Call: 877.738.6111  
*24/7 donor line*
- ✓ Email: [donor@unitedtissue.org](mailto:donor@unitedtissue.org)
- ✓ Fax: 877.738.5222  
*If faxed, please confirm receipt*



[www.UnitedTissue.org](http://www.UnitedTissue.org)